

Vereinigung der Versicherungs-Betriebswirte e.V. in Zusammenarbeit mit der TH Köln,  
ivwKöln Institut für Versicherungswesen und der DVA - Deutsche Versicherungsakademie  
University of Applied Sciences, Cologne - Association of Insurance Graduates & Professionals &  
German Insurance Academy

Technology  
Arts Sciences  
TH Köln

ivwKöln  
Institut für Versicherungswesen

DVA  
Deutsche  
Versicherungsakademie

VVB

Tagung/Conference am Donnerstag/Thursday, 29. September 2022 in London

„Cyber and Reinsurance in turbulent times“

In the Heart of London  
im Hause der / at Liberty Specialty Markets  
20 Fenchurch Street  
London EC3M 3AW

Für Teilnehmer, die am Vorabend anreisen haben wir Plätze in einem schönen Pub reserviert  
For participants arriving in London the evening before, we reserve seats in a nice Pub

ab 09:30 Get together / Tagung / Event von/from 10h - ca. 17.30h

**Market Drivers: Size of the Market, Highlights direct Cyber Market, Rate Environment,  
Ransomware Landscape, Capacity**

**Reinsurance Dynamics: Reinsurance Strategies, Capacity, Pro rata vs Aggregate Structures,  
Unlocking New Capital, War Exclusion**

**Positioning for Success: Areas of Focus, Working with Reinsurers**

*Henrique Marco, Head of Cyber Continental Europe, Guy Carpenter*

**Working Title: The Role of MGAs / Assekuradeure in general and with special focus on market  
developments in Germany and Europe**

*Ronan Gerety, Chief Market & Sales Officer COGITANDA*

**Working Title: Challenging Renewal Cyber 22/23 - Effect of adjusted UW Philosophy  
of Reinsurance Markets on Direct Insurance Markets / Policy Holders  
How to deal with new War / Political Risk Exclusion in Practice**

*Matthew Tibbs, Reinsurance Manager Hiscox*

**Working Title: Cyber Status Quo 2022 and The Future of Cyber Insurance and Reinsurance -  
Analysis, Challenges, Developments**

*Simon Ashworth, Managing Director, Chief Analytical Officer - Insurance  
Standard & Poors Global Ratings*

**VVB: Wrap-up / Discussions / following Events**

*Christian Czempiel-Mentrak, Jens Ziser, VVB Fachkreis Rück / VVB Expert Circle Reinsurance  
Michael Steimer, VVB Fachkreis Cyber / VVB Expert Circle Cyber Insurance*

17:30 Ende der Veranstaltung / End of the Event